

# The State of North Carolina E-Procurement Service Supplier Forum

June 2002



# Welcome and Introductions

- E-Procurement Service is a partnership between the public and private sectors
  - Sponsoring State Agencies
    - ∠ Department of Administration, Division of Purchase & Contract (P&C)
    - Office of Information Technology Services (ITS)
    - Office of the State Controller (OSC)
  - Accenture contracted to implement this service
  - Epylon providing the software, catalog and contract loading services, ongoing supplier account management
  - Ariba powering the E-Procurement infrastructure





- Objectives Yours & Ours
- North Carolina Bidding, Quoting & POs
  - VendorLink/IPS, eProcurement, eQuote overview
- Commodity Codes
- Vendor Registration
- Responding to eQuotes
- Payment Process
- Marketing Fee Invoices
- Open Discussion and Next Steps





- Explain the steps in registering for E-Procurement
- Explain the significance of commodity codes when registering
- Show how to use eQuote
- Explain the process for billing and collecting the marketing fee
- Answer any questions you may have



## **Supplier Benefits**

- Easier and more efficient access to markets
  - Electronic access to agencies in North Carolina representing over
     \$10 billion in purchasing power
  - Epylon Public Sector Marketplace
- Electronic orders reduce costs and simplify processes
  - Improved accuracy and reduced cycle times
  - More efficient and accurate quoting
  - Faster payment for vendors
- Contract and data management services
  - Contract product data will be formatted and loaded
  - Data formatting will enable suppliers to participate in other electronic marketplaces

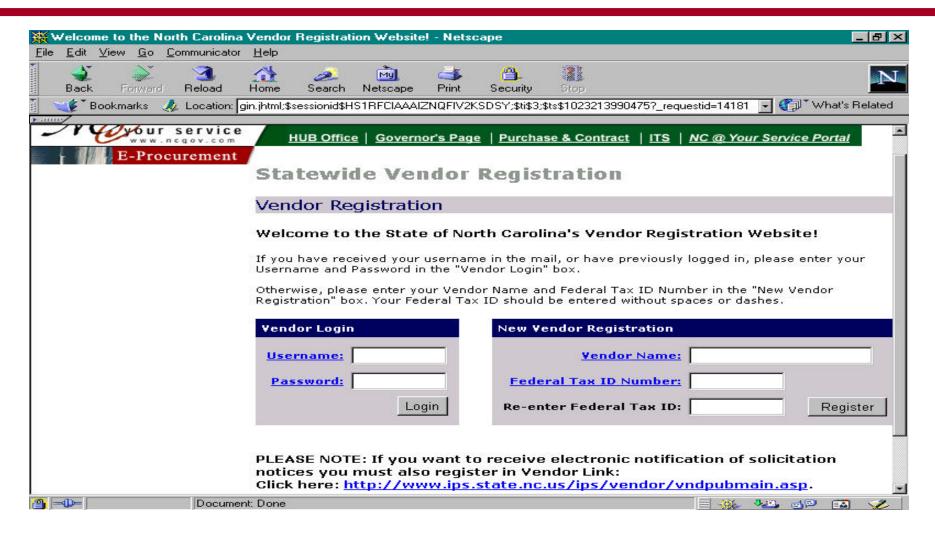


# NC Bidding, Quoting & POs

	E-P Vendor Registration	eQuote	IPS/VendorLink
System Generates Purchase Orders		Quote Requests	Notification of Bids
Target Vendor Audience Customer Service for Order Entry		Customer Service for Quote Response	Sales force
Administrator  Only one login allowed per vendor which means that changes to vendor information are the responsibility of one person		Only one login allowed per vendor which means that eQuote notifications are sent to one eQuote account	Multiple vendor employees may sign-up to receive email notifications of bids themselves
Commodity Listing  Complete NIGP 3 digit listing grouped into 17 categories		250 Categories targeted to K- 12 market; similar to subset of NIGP listing	Complete NIGP 3 digit listing grouped into 38 categories
Use of Vendor Listing by Commodity Code  Reporting		Select categories to find vendors to send an eQuote	For the user to choose commodity codes in order to be notified of bids
Filtering of Bid/Quote Notification NA		Vendor can specify individuals to receive quotes by region	Vendor employees can select commodities for which they want to receive bid notification
Terms of Use	Vendor has to accept terms of use	Vendor has to accept terms of use	Vendor has to accept terms of use
Vendor Audience For E-Procurement only		For E-Procurement only	For E-Procurement and for organizations not using E- Procurement

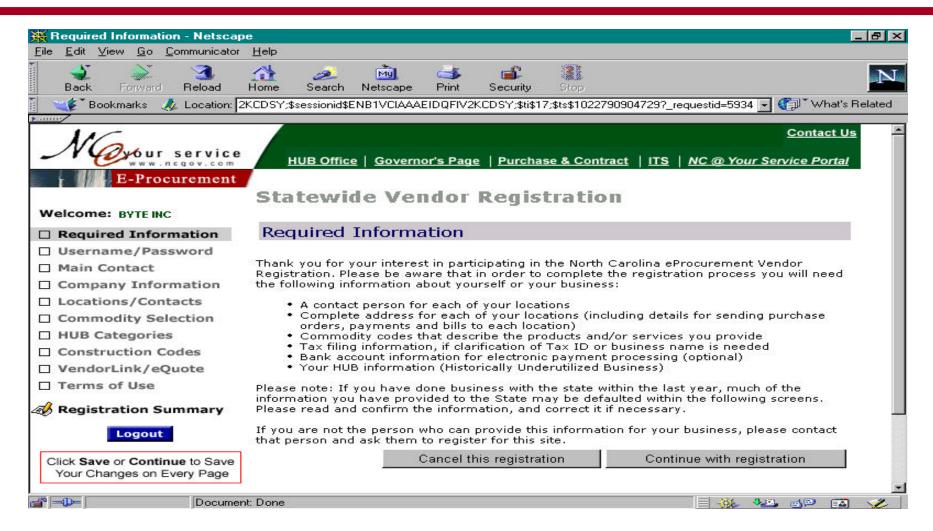


# E-Procurement Vendor Registration

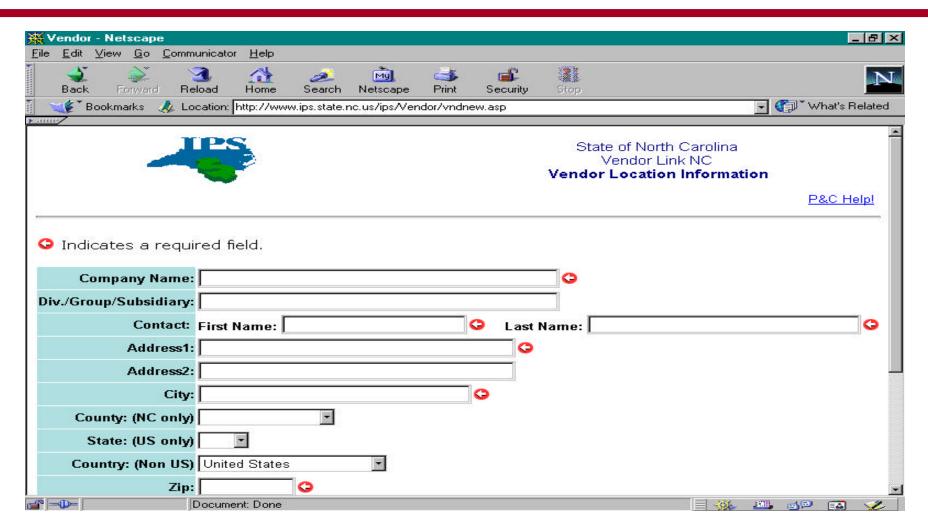




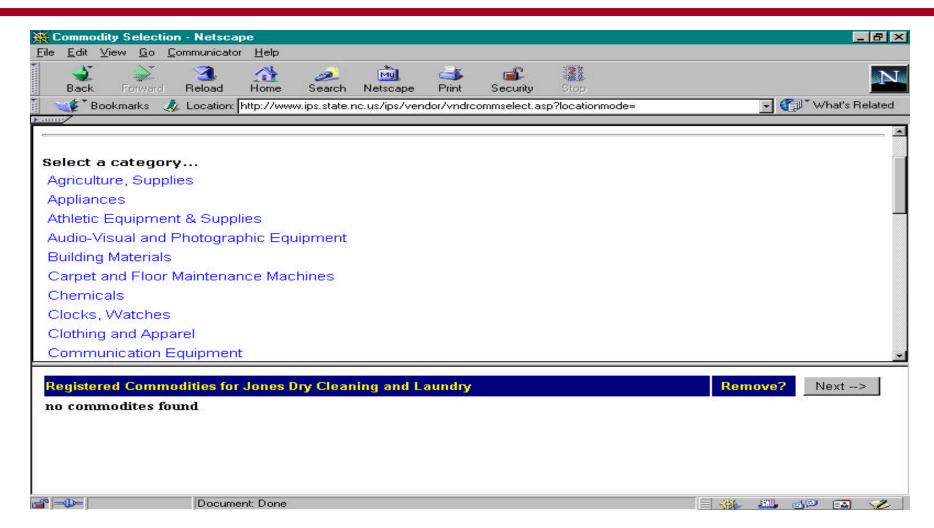
# E-Procurement Vendor Registration



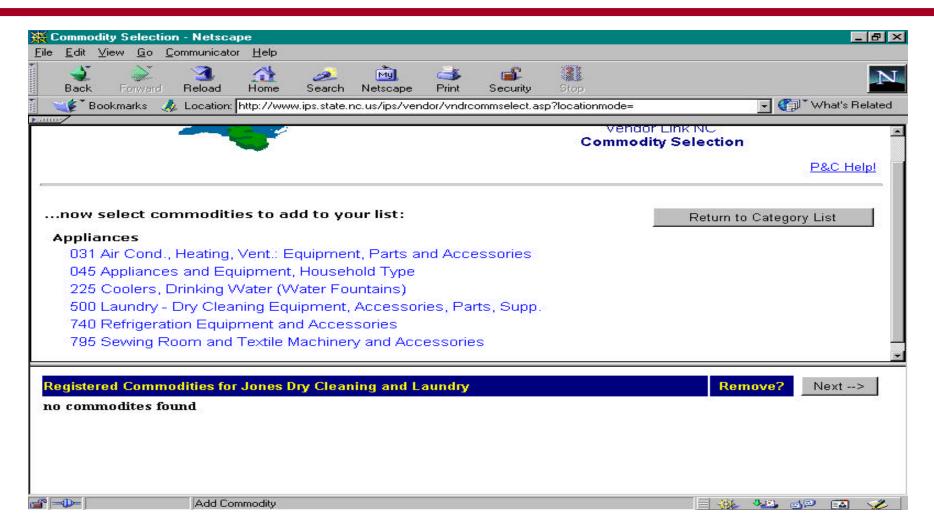




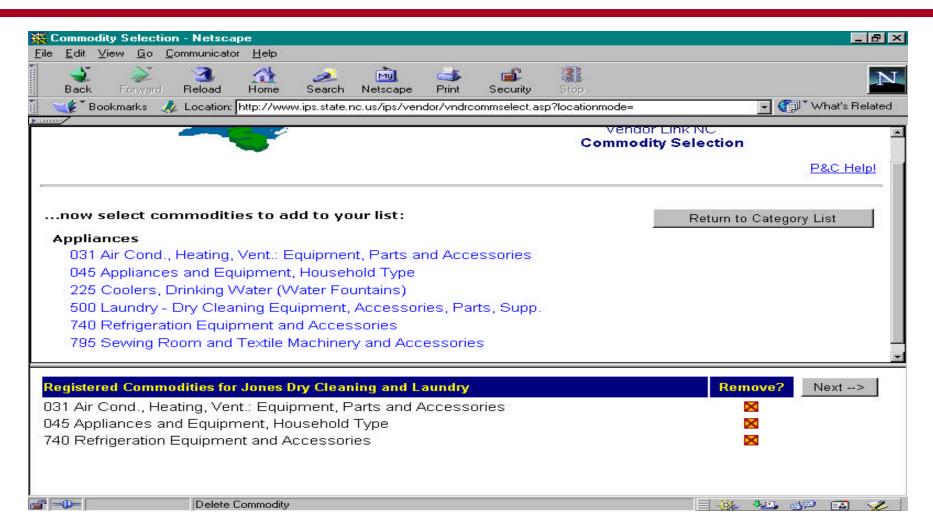




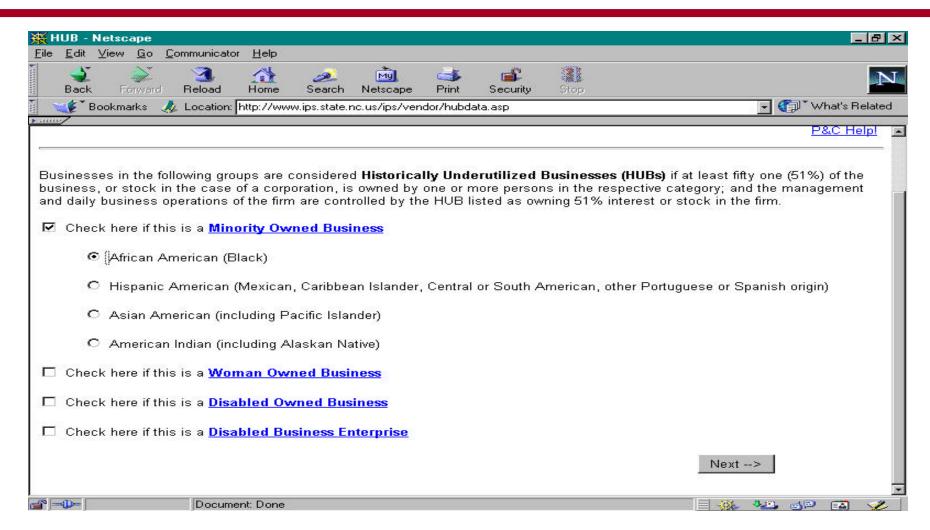














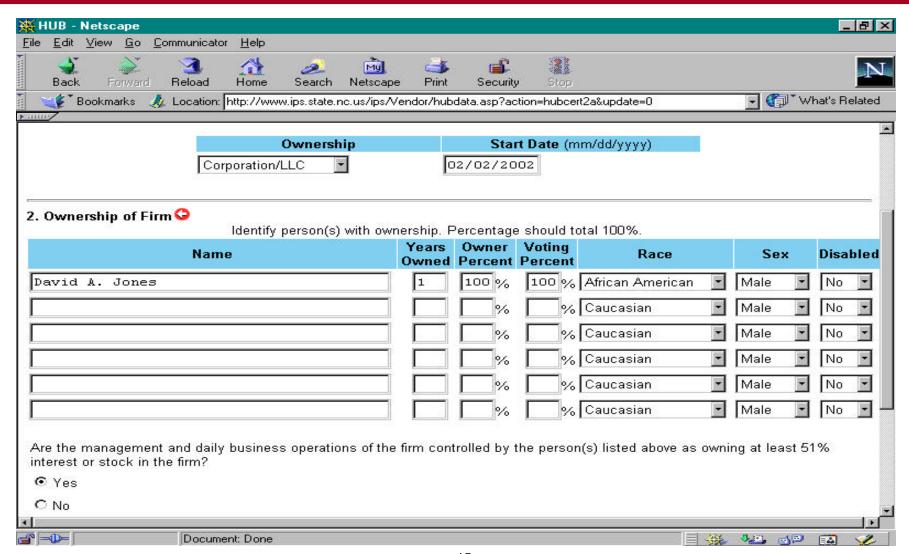
Verification Of Historically Underutilized Business (HUB)

Please print this page for your records.

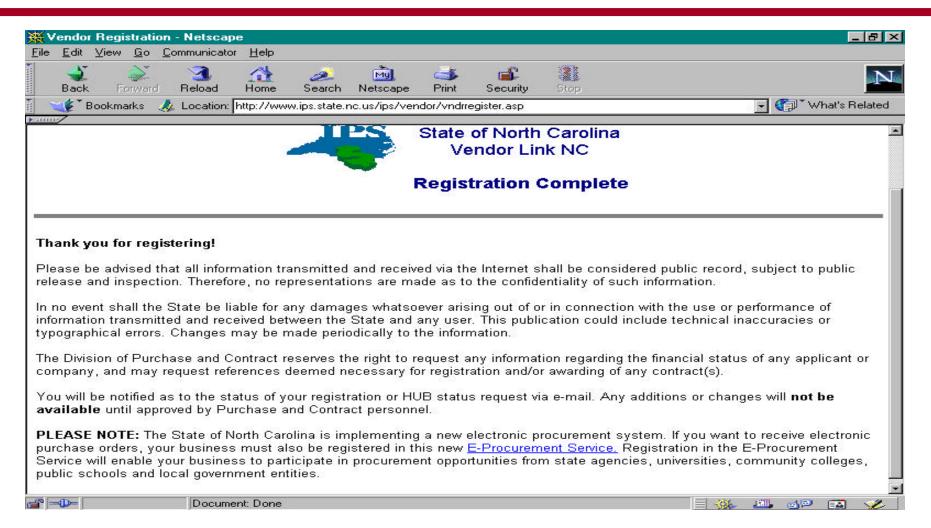
I, David Jones affirm that the information I agree to provide shall be
true and correct and include all material information necessary to identify
and explain the operations of Jones Dry Cleaning and Laundry as well
as the ownership thereof. The Historically Underutilized Business Office
may conduct an audit of the information presented here, in which case I
agree to provide current, complete and accurate information upon request
and to permit the audit and examination of books, records, and files of the
named firm. Any material misrepresentation will be grounds for denial or
revocation of HUB status and/or all other action permitted under Federal
or State laws concerning false and/or fraudulent statements.

Please choose one of the following:	
Accept	Decline

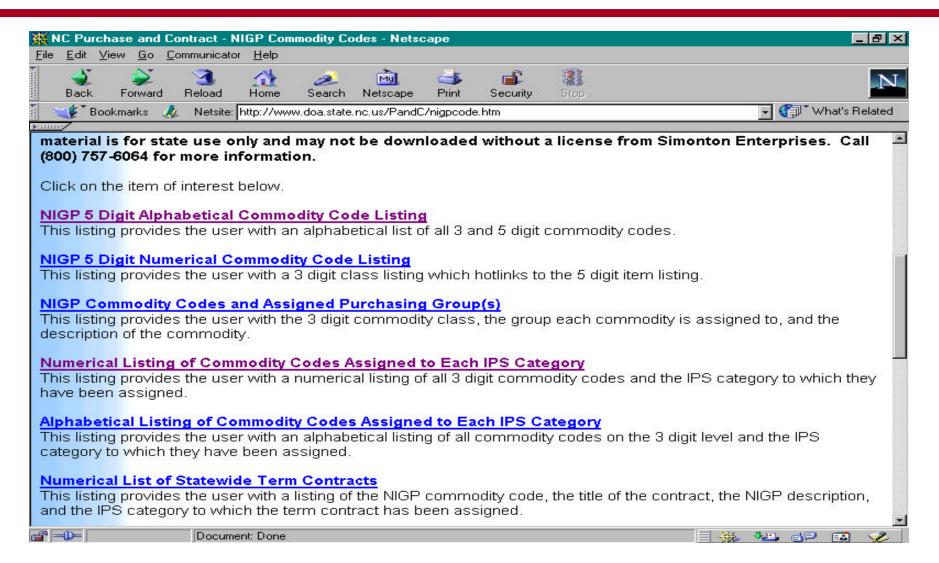








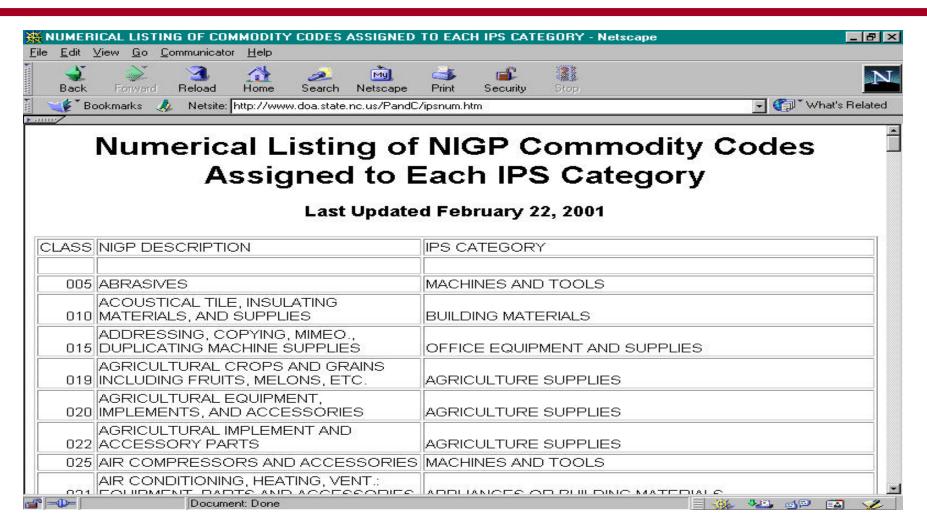




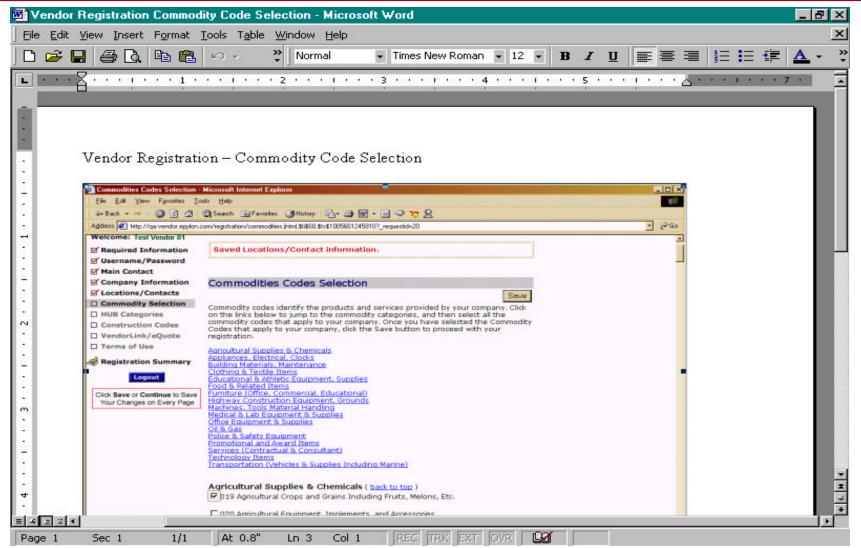


NIGP - A
Last Updated August 24, 2000
005 00 ABRASIVES
820 06 A.S.M.E. Code Tanks
780 04 Abattoir Scales
005 05 Abrasive Equipment and Tools
005 14 Abrasives, Coated: Cloth, Fiber, Sandpaper, etc.
005 28 Abrasives, Sandblasting (Other than Metal)
005 21 Abrasives, Sandblasting, Metal
005 42 Abrasives, Solid: Wheels, Stones, etc.
005 56 Abrasives, Tumbling (Wheel)
180 02 Abrasives: Feldspar, Pumice, Silica, etc.
260 02 Abrasives: Pumice, etc.
220 02 Accelerometers
680 02 Access Control Systems and Security Systems
920 02 Access Services, Data
928 04 Accessories (Not Otherwise Classified) Maintenance and Repair
460 04 Accessories, Hose (Hangers, Reels, etc.)
110 09 Accessories: Dressing, Hooks, Laces, etc.
953 06 Accident
580 02 Accordians and Accessories
946 10 Accounting and Billing Services (Including Payroll and Tax Services)
600 03 Accounting and Bookkeeping Machines (Not Data Processing)
946 11 Accounting Services (Not Otherwise Classified)
918 04 Accounting/Auditing/Budget Consulting













#### eQuote Demonstration



# PO Payment Terms & Options

- State Terms are Net 30 days
- Other terms may be negotiated on a per contract basis



## **Marketing Fee Invoices**



#### RETURN THE TOP PORTION OF THIS FORM WITH PAYMENT

INVOICE DATE: INVOICE NUMBER: 1006 111111111-A CUSTOMER NUMBER

Bill to: VENDOR NAME 100 VENDOR LANE RALEIGH, NC 00000

AMOUNT DUE: \$1,440.00 PAYMENT DUE DATE: 20-Apr-02 AMOUNT ENCLOSED:

Please make CHECK/MONEY ORDER Payable to:

Information Technology Services - Eproc PO Box 752167

Charlotte, NC 2875-2167

your service

#### Cut Here INVOICE

Retain for your Records

Bill to: VENDOR NAME 100 VENDOR LANE RALEIGH, NC 00000

Prior Balance	\$ 100.00
(-) Payments/Credits	\$ 60.00
(+) New Charges	\$ 1,400.00
BALANCE DUE	\$ 1,440,00

	CUSTOMER			
INVOICE NUMBER	NUMBER	INVOICE DATE	BILLING PERIOD	PAYMENT DUE DATE
1006	1111111111-A	15-Mar-02	2/01/02 - 2/28/02	20-Apr-02

ma not	ing rec represents in	CURRENT PERIOD ACTIVITY: CHAR		gibie or der o
PO Date	PO Number	Issuing Entity	Amount Eligible for Fee	Marketing Fee*
15-Feb-02	EP1004172	DEPARTMENT OF COMMERCE	\$ 80,000.00	
		Total	al Current Period Charges	\$ 1,400,00

CURRENT PERIOD ACTIVITY: PAYMENTS RECEIVED/CREDITS ISSUED			
Activity Date	Amount		
20-Feb-02	Payment Received	\$50.00	
21-Feb-02	Credit For PO: EP1003456	\$10.00	
	Total Current Period Payments & Credits:	\$60.00	

For Frequently Asked Questions, please visit: www.ncgov.com/eprocurement/billing/FAQs or contact us directly at:

Phone: 919-850-2943 x271 Fax: 919-850-2866

Email: epbilling@ncmail.net

- Credits and Payments made to this account may not be reflected on this month's statement -- Amounts for which an extension has been granted may be included in the "Prior Balance" but are not due at this time -



#### **Billing Disputes**

#### **Billing Disputes**

Disputes must be submitted in writing via fax or email using the "Invoice Dispute Form." All disputes must be received within 30 days of the invoice date. Beyond 30 days, all invoices are assumed correct and vendor waives their right to dispute the accuracy and completeness of the invoice.

To submit a dispute, follow the steps below.

#### Step 1: Locate "Invoice Dispute Form" from any of the following three methods.

- 1. **WEB:** Download the <u>Invoice Dispute Form</u> (<u>pdf version</u> also available) from the web.
- 2. **FAX:** To receive the dispute form via fax, the vendor must call 919-850-2943, x271.
- 3. **Email:** To receive the dispute form via email, the vendor must send an email to <a href="mailto:epbilling@ncmail.net">email.net</a>. An email response containing the form will be sent to the submitter of the request.

#### Step 2: Complete "Invoice Dispute Form."

1. Ensure the form is completed in full. Failure to do so will result in an invalid request and will not be granted.

#### Step 3: Submit "Invoice Dispute Form."

- 1. Fax: Fax completed form to 919-850-2866
- 2. **Email:** Email completed form to <a href="mailto:epbilling@ncmail.net">epbilling@ncmail.net</a>

The dispute will be reviewed by the E-Procurement Billing Department. If the dispute is in favor of the Vendor, the Vendor will be notified of the decision via email or fax. The disputed amount will be credited and will appear on a subsequent invoice (up to two invoices cycles later).

If a dispute was not decided in their favor, a letter will be transmitted via fax and email to the vendor with an explanation of the settlement. Payment of the full marketing fee will be due immediately (if after 30 day timeframe).



# **Invoice Dispute Form**



#### State of North Carolina NC E-Procurement @ Your Service

#### INVOICE DISPUTE FORM

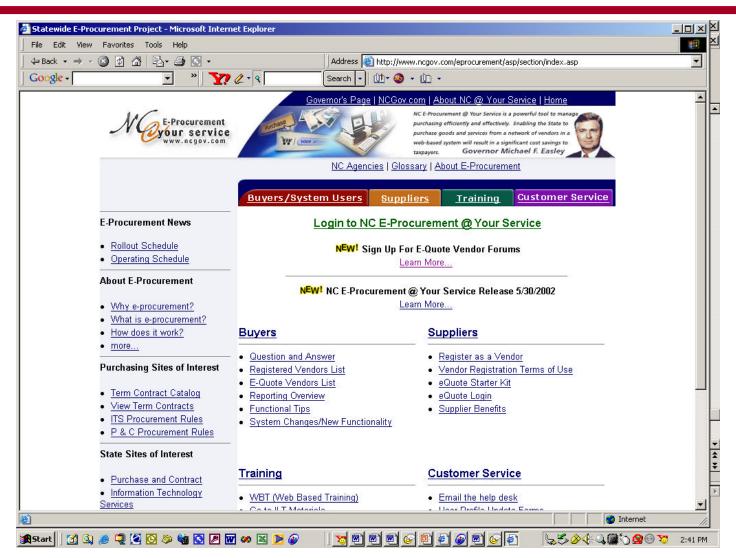
1. All fields must be completed

Vendor Information
Customer Number:

					•	
Company	Name:			2.	. Form must be signed and dated	
Contact N	ame:			3.	. Please fax or e-mail completed form	
Street Add	dress:				and supporting documentation to:	
City:					Email: epbilling@ncmail.net	
State, ZIP					FAX: 919-850-2866	
Phone Nu	mber:					
E-Mail Add	dress:					
Fax Numb	er:					
		Di	spute Requ	est Informatio	n	
Invoice Date	Invoice #	PO Number Amount Disputed			Reason for Dispute	
			-			
	Total Ar	mount Disputed	\$			
Name/Title	e:					
Date						
Signature						
For NC E-P	rocurement @	Your Service Use				
Processed	d by:		roved:			
Date Received:		Reco	ord Updated:	/Date	Vendor Notified:/ Date	
Date Rece						



#### **E-Procurement Web Site**







- Questions & Answers
- Next Steps